

Report to:	STRATEGIC COMMISSIONING BOARD
Date:	28 July 2021
Executive Member:	Councillor Eleanor Wills – Executive Member (Adult Social Care and Health)
Reporting Officer:	Jessica Williams, Director of Commissioning
Subject:	TAMESIDE AND GLOSSOP CHILDREN AND YOUNG PEOPLE’S EMOTIONAL AND MENTAL WELLBEING COMMUNITY OFFER – CONTRACT AWARD
Report Summary:	Following extensive co-production with children young people, families and stakeholders, and a robust competitive dialogue procurement process, the contract has been awarded. The report summarises the process to date and the outcomes of the process including a report from STAR.
Recommendations:	That the Strategic Commissioning Board be recommended to: <ul style="list-style-type: none"> (i) acknowledge the robust procurement process undertaken and extensive co-production to develop the Offer (ii) approve to the contract award report at appendix 1. (iii) acknowledge the delay in awarding the contract and approves extension of the existing community contracts/grants by 3 months to enable appropriate mobilisation.
Corporate Plan:	The tender of a Tameside and Glossop Children and Young People’s Emotional and Mental Wellbeing Community Offer aligns with the Locality Plan by supporting the Voluntary Community, Faith and Social Enterprise Sector and by ensuring the very best start in life for children and young people through personalised approaches to wellbeing.
Policy Implications:	<p>The Community Offer has been co-produced from the very start with young people, parents, carers and local stakeholders. Young people were also involved in evaluating the tenders.</p> <p>The Community Offer will increase access for children young people and their families by being a clear offer and working as an integral part of the system. The support will be accessible to all, at the right time and in the right place, without the need to meet thresholds.</p> <p>An Equality Impact Assessment has been completed.</p> <p>An outcomes based report forms part of the specification, which will have qualitative and quantitative outcomes, monitored by the CCG.</p>
Financial Implications: (Authorised by the statutory Section 151 Officer & Chief Finance Officer)	The £250k investment outlined in this contract award is congruent with both national and local MH Strategy and recurrent budgets are incorporated in to the CCGs and local authority financial plans. Details of the funding streams are as below and form part of the S75 agreements. Notice has been given in respect of termination of existing contracts/grants in order for a smooth transition to the new Provider on 1 December 2021 (noting that this

is a 3 month extension to the previously assumed commencement date of 1 September 2021).

Source of investment	CCG Budget	TMBC Budget	Total Funding
TMBC CYP Counselling service, Off The Record		£91,800	£91,800
CCG MHS	£16,200		£16,200
CCG Existing Baseline Budgets (42nd St/Off The Record/Mind/A.S.)	£142,000		£142,000
Total Pooled Budget	£158,200	£91,800	£250,000

Whilst the CCG awaits confirmation of details regarding to new ICS it must be noted that the creation of a sustainable financial model will be paramount. Therefore until clarity is sought consideration needs to be given to the post March 2022 landscape.

**Legal Implications:
(Authorised by the Borough
Solicitor)**

The project officers have been supported by STAR throughout this process in order to ensure that all procurement regulations and the council's own standing orders are complied with. It is expected that the officers will continue to be supported by STAR through the award and mobilisation phases.

The intention is that the comprehensive procurement exercise and the collaborative engagement especially with the service users will result in a quality community offer which also represents good value for the Council.

Risk Management:

The Strategic Commission will work closely with current providers to manage and minimise any risk, this including working with the provider that is awarded the contract for the Community Offer.

Background Information:

The background papers relating to this report can be inspected by contacting the report writers, Charlotte Lee, Population Health Programme Manager and Philippa Robinson, Commissioning Development Manager

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1. INTRODUCTION

1.1. The refreshed Tameside and Glossop Children and Young People's Emotional Wellbeing and Mental Health Transformation Plan was approved at the Strategic Commissioning Board in April 2020, with one of the priority being to develop a new co-produced Children and Young People's Emotional and Mental Wellbeing Community Offer, that aligns to the Thriving, Getting Advice and Getting Help elements of the THRIVE Framework, as well as the priorities of the Transformation Plan:

- Working together in neighbourhoods to make it easier to get help
- Increasing access
- Listening and shaping services with young people
- Focus on families as the best resource
- Increase support for those most vulnerable to improve outcomes

1.2. The commissioning and procurement approach for the Children and Young People's Emotional and Mental Wellbeing Community Offer was taken through Strategic Commissioning Board (SCB) in September 2020 and an update in January 2021 to outline progress, including the co-designed model, principles and specification. The recommendation from each of the paper are as follows:

Date	Purpose of Paper	Recommendations
30 Sept 2020	SCB Tendering	<p>1. That approval is given to tender for the Tameside and Glossop Children and Young People's Emotional and Mental Wellbeing Community Offer, with a 3+2 year contract, with an annual value of £250,000, totalling £1,250,000 over 5 years.</p> <p>2. That SCB agree to receive a report with recommendations on the agreed design of the contract to be procured and how Children's voice has been heard together with the clear deliverables to be achieved, how it meets priorities together with how it will be monitored and consequences for non-achievement and any TUPE issues.</p>
27 Jan 2021	SCB Update Report	<p>That Strategic Commissioning Board be recommended to:</p> <p>(i) Note the progress described in the report and the coproduction undertaken with children and young people, parents and carers and key stakeholders which has informed the final specification.</p> <p>(ii) Give permission to tender the redesigned service offer with Tameside & Glossop CCG as lead commissioner and Tameside Council as associate commissioner to the new contract.</p>

2. PROCUREMENT AND COMMISSIONING PROCESS

2.1. Tameside and Glossop Single Commission has co-produced the new Emotional Wellbeing and Mental Health Community Offer with children, young people, families and stakeholders since Summer 2020.

2.2. Tameside and Glossop Clinical Commissioning Group (CCG) is the led commissioner with Tameside Council being associate commissioner, as the budget for the Offer are pooled

together. The contract awarded will be a 3 +2 year contract at £250,000 per annum. The Offer will be live from 1 December 2021.

- 2.3. Following a series of co-production workshops with young people, parents, carers and providers, an outcomes based specification was developed from the design principles and the tender was made live in January 2021 with a clear message to encourage collaborative bids from local providers.
- 2.4. In total 4 submissions were made and submitted for the deadline in March, these were:
- TOG Mind with 42nd Street (with TOG Mind as lead provider)
 - The Children’s Society, Off the Record and Anthony Seddon Fund (with Children’s Society as lead provider)
 - We Are With You
 - Solutions 4 Health
- 2.5. All four submissions were evaluated by a Panel including representation from:
- Population Health
 - CCG Commissioning
 - Finance
 - Healthy Young Minds
 - NHS Contracting
 - Safeguarding
 - Procurement (STAR)
 - Young People
- 2.6. Following the initial evaluation, three submissions passed to take part in a competitive dialogue, between 20 and 23 April 2021, which was an opportunity to explore what providers had put in their tender submissions and aid improvements without redesigning their proposed model.
- 2.7. Following competitive dialogue bidders submitted the final iteration of their bids. Re-evaluation by the panel highlighted and all three bidders showed an improvement in their proposed models, with final scores as follows:

Bidder Name	Final Tender Score (100%)	Final Ranking
TOG MIND	80.16%	1
Children’s Society	70.65%	2
We Are With You	68.48%	3

- 2.8. **Appendix 1** details the STAR Procurement Post Tender Award, for TOG Mind with 42nd Street as the successful bidder, with TOG Mind as the lead provider.

3. MOBILISATION

- 3.1. Following contract award (now scheduled for the 29th July 2021) there will be a period of mobilisation in which the providers and commissioners will work collaboratively to implement the mobilisation and communication plan and to ensure the Offer will commence on from 1st December 2021. We will also ensure that any young people in existing provision will be safely managed into the new provider where necessary, and that providers who weren’t successful are supported by Action Together to maintain relationships.
- 3.2. The start date of the contract is slightly delayed from the original plan (1st September 2021), however this 3 month extension allows for a thorough mobilisation period, ensuring that families can be involved throughout the process.

- 3.3. Existing contracts and grants with TOG Mind, 42nd Street and Off the Record will need to be extended by 3 months from 1st Sept 2021 to 30th November 2021 to maintain continuity for the young people currently accessing services. The finances associated with the extensions can be found in the table below:

Provider	3 month finance extension
TOG Mind	CCG – £12,500
42 nd Street	CCG - £8,407
Anthony Seddon Fund (The Talkshop)	CCG - £1,536
Off the Record (The Talkshop)	CCG - £4,029
Off the Record (Counselling Service)	TMBC – £22,875

4. RECOMMENDATIONS

- 4.1. As set out at the front of the report.

APPENDIX 1

STAR PROCUREMENT POST TENDER AWARD

Ref:	7463
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Post Tender Award Report

Council:	Tameside Clinical Commissioning Group
Report For:	Approval to proceed to award
Dated:	21/06/2021
Project Group:	Charlotte Lee Pat McKelvey Philippa Robinson Sarah Leah Julia Whittaker Helen Davies
STAR Officers	James Hunter

Report Title

Tameside and Glossop Emotional and Mental Wellbeing Community Offer

Contents:

This report details:-

- [Background](#)
- [Procurement Process](#)
- [Final Outcome](#)
- [Risks / Issues](#)
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BACKGROUND AND SCOPE

This report provides details of the Competitive Dialogue Procedure for the Service Programme, the bids received and the subsequent evaluation. The service will be delivered across Tameside and Glossop as set out in the **Official Journal of the European Union (OJEU)** Contract Notice

The Tameside and Glossop Strategic Commission (Tameside Council and Tameside and Glossop Clinical Commissioning Group (CCG)) is seeking to contract for the implementation and delivery of a collaborative and innovative Tameside and Glossop Children and Young People's Emotional

and Mental Wellbeing Community Offer. In doing this, the Strategic Commission will enable 'thriving' outcomes for children and young people with respect to their emotional and mental wellbeing, as the Community Offer will focus heavily on prevention and early intervention.

The Tameside and Glossop Children and Young People's Emotional and Mental Wellbeing Community Offer will be an integral partner to the delivery of the system wide, Tameside and Glossop Children and Young People's Mental Health Local Transformation Plan, and consequently the Tameside and Glossop Corporate Plan.

The development, implementation and delivery of a Tameside and Glossop Children and Young People's Emotional and Mental Wellbeing Community Offer is a new venture for the Tameside and Glossop Strategic Commission. Therefore this specification provides a clear framework to which the Community Offer will need to deliver in, including core principles, deliverables and outcomes.

During the co-production stage of the developing Community Offer, it was clear a whole system approach is required to reach the outcomes for positive emotional and mental wellbeing for children and young people in Tameside and Glossop. This would need to include but not exclusive to:

- An offer to the wider community to grow their awareness and capacity to support;
- An offer to services and organisations to grow their awareness and increase their capacity to support;
- An offer to key relationships (including parents, family members, schools, colleges and others) to grow awareness, increase capacity to support and improve their wellbeing;
- An offer to children and young people to grow awareness, build capacity to support themselves and others.

PROCUREMENT PROCESS

Following numerous discussions within the Project team it was decided that a Competitive Dialogue was the preferred route to Procurement due the needs of the contracting authority not being met without adaptation of readily available solutions and the need of innovative solutions from the market place (Regulation 26.4a of the Public Contract Regulations 2015), This Procurement was Published as a Light Touch Procurement over the EU Threshold.

In order to maximise the awareness of this Procurement process and generate competition in the provider market place, The Project team numerous events with potential supply chain organisations to shape the service specification and also providing an opportunity to embed collaboration and market shaping with Providers interested in this opportunity

1) Supplier Selection Questionnaire Stage:

Evaluations were undertaken in accordance with the Procurement Documentation, including and assessment on both Fundamental Criteria and Technical Capability. This evaluation consisted of both a desk top assessment and an evaluation panel scoring the Outline Solutions.

The Invitation to Submit Outline Solutions comprised of 2 parts, covering both Quality (Written Solution) and Price. 90% Quality and 10% Price

Bidders had to receive a minimum score of 3 (Satisfactory) for responses for each of the Technical Questions. Failure to achieve this score would have resulted in the rejection of their respective Solution.

There was also an un-weighted Quality Threshold as part of the Procurement Process. Any Bidder's Solution that did not reach the Quality Threshold Score of 50% out of the available 90% Quality Weighting would not be considered.

Evaluations of the Solutions were again undertaken in accordance with Procurement Documentation using the methodology below:

Assessment	Description	Score
Unacceptable	Response to the question is unacceptable or no response received.	0
Poor	Inadequate detail provided or some of the answer is not directly relevant to the question.	1
Below Expectations	Limited information provided, and/or a response that is inadequate or only partially addresses the question.	2
Satisfactory	An acceptable response submitted in terms of the level of detail, accuracy and relevance.	3
Good	A comprehensive response submitted in terms of detail and relevance to the question.	4
Excellent	As Good, but to a significantly better degree and a response, which goes above and beyond to answer the question with precision and relevance	5

In accordance with Procurement Documentation, the evaluation panel agreed upon a shortlist of the following 3 Organisations to invite them to Participate in Competitive Dialogue. These were as follows:

- 1) Tameside and Glossop Mind
- 2) Children's Society
- 3) We are With you

2) Invitation to Pursue Further Dialogue and Submit Final Tender:

The Stages of Competitive Dialogue were completed from 20th – 23rd April before Final Tenders were called with a submission date of Tuesday 25th May.

Bids were again evaluated by the Project Team in accordance with Tender Documentation. Tendered Prices were evaluated by the Finance Officers

3) Tender Evaluation Summary:

The evaluation summary (**Appendix 1**) summarises the scoring from this Competitive Dialogue Process and evidences the development of solutions to Final Tender. This summary includes the Quality Questions and the Pricing Scores and ranks Organisations in accordance with the agreed weightings.

The overall results of the Final Tender evaluation can be found below:

Overall Results:

Bidder Name	Final Tender Score (Max 100%)	Final Ranking
TOG MIND	80.16%	1
Children's Society	70.65%	2
We are with You	68.48%	3

Further details of the evaluation and scoring can be found in **Appendix 1**

1) Recommendation

The recommendation is to award this Contract to TOG MIND. The rationale is based on this Tenderer scoring the highest on a Quality/Cost basis and the most economically advantageous submission.

2) Further Discussions:

Throughout the Competitive Dialogue Process the CCG has been assisted and advised by STAR Shared Procurement Service and GM Shared Business Services respectively. Through dialogue, members of the Project team have had sufficient input into the design and delivery of this proposed service and following initial submissions. The CCG will meet with the Winning Tenderer to confirm financial commitments or other terms contained in the Final Tender by finalising the terms of the contract providing this does not have the effect of materially modifying essential aspects of the tender or does not risk distorting competition or causing discrimination.

RISK / ISSUES

- Timescales are a risk identified with the service. Mobilisation must be complete by 1st September and the CCG and Provider need to mitigate this risk by sticking to mobilization plans and ensuring deadlines are achieved to ensure young people are aware of the service

Is this Award Report in respect of an Award exceeding the current OJEU Threshold?	Yes
If "Yes", please confirm that a Regulation 84 Report will be completed and uploaded to The Chest	<input checked="" type="checkbox"/>

FINAL SIGNATORIES

Procurement Approval

Print Name: James Hunter

Position:	Head of Strategic Procurement
Date:	21/06/2021
Signature:	J.HUNTER
Commissioning Approval	
Print Name:	
Position:	
Date:	
Signature:	

Only once this form has been signed by all parties, contract award letters and debriefs may be sent.

Appendix 1

Final Scores

Quality Weighting	100%	Q1	Q2	Q3	Q4	Q5	Q6	Q7	Social Value	Finance	Total
Weighting		20%	15%	10%	10%	10%	5%	5%	15%	10%	100%
Bidder Number	Bidder name	Score %	Score %	Score %	Score %	Score %	Score %	Score %	Score %	Score %	Score %
1	TOG MIND	16.00%	12.00%	8.00%	8.00%	8.00%	4.00%	4.00%	10.21%	9.95%	80.16%
2	Children's Society	16.00%	12.00%	8.00%	8.00%	6.00%	3.00%	3.00%	4.65%	10.00%	70.65%
3	We are with You	12.00%	9.00%	6.00%	6.00%	6.00%	3.00%	3.00%	13.50%	9.95%	68.45%